

2019 INCOME DISCLOSURE STATEMENT



| AVERAGE PAID RANK | MONTHLY LOW | MONTHLY AVERAGE | MONTHLY HIGH | PERCENTAGE OF ACTIVE ASSOCIATES | PERCENTAGE OF BRONZE+ ASSOCIATES |
|-----------------------|-------------|-----------------|--------------|---------------------------------|----------------------------------|
| ★ DIRECTOR | \$54 | \$301 | \$1,602 | 3.381% | N/A |
| ★ DIRECTOR 300 | \$108 | \$441 | \$2,656 | 7.722% | N/A |
| ★ DIRECTOR 700 | \$217 | \$1,116 | \$5,109 | 2.200% | N/A |
| ⊙ BRONZE | \$916 | \$2,040 | \$5,312 | 0.176% | 46.5% |
| ⊙ SILVER | \$1,649 | \$3,619 | \$8,782 | 0.089% | 23.5% |
| ⊙ GOLD | \$2,486 | \$6,274 | \$13,463 | 0.049% | 12.9% |
| ⊙ PLATINUM | \$5,551 | \$12,262 | \$28,852 | 0.027% | 7.2% |
| ◆ DIAMOND | \$9,093 | \$15,868 | \$25,654 | 0.012% | 3.1% |
| ◆ DOUBLE DIAMOND | \$14,446 | \$24,906 | \$50,809 | 0.001% | 0.3% |
| ◆ TRIPLE DIAMOND | \$16,103 | \$37,291 | \$96,444 | 0.016% | 4.1% |
| ⊙ AMBASSADOR DIAMOND+ | \$29,363 | \$110,975 | \$214,739 | 0.009% | 2.3% |

Calculations are based on 2018 weekly commissions data. Average paid rank is rounded to the nearest rank and is used to account for weekly paid rank variation. ASEA establishes this calculation from individual associate paid rank data and only includes periods with earned commissions. Weekly incomes are multiplied by 4.33 to arrive at monthly incomes. This is not a guarantee of a particular income. Individual results will vary.

